



# THE PERFECT EQUATION



SINGAPORE'S  
LEADING DISTRIBUTOR OF  
ELECTRICAL MATERIALS



**Lim Kim Hai Electric Co (S) Pte Ltd**

A Tai Sin Electric Company



PEOPLE + PARTNERSHIP  
= SUCCESS

**WHY LIM KIM HAI ELECTRIC?** Because you won't find many companies that are as market driven and customer focused as we are. Founded in 1958, Lim Kim Hai Electric has grown from a one-store business to become one of the most established companies in the industry. The reason? A set of solid core values that guide our business all the way: an open mindset and culture, teamwork, sense of ownership, active contribution, continuous improvement and an entrepreneurial verve.

Our business was founded purely to supply high quality, competitively priced electrical products. Today, we have evolved to become a one-stop shop that provides customers with the widest range of electrical equipment, control devices & accessories, lighting products, instrumentation and safety needs. Over the course of our growth, we have also developed strong competitive advantages that set us apart from the rest. Dedicated employees, loyal customers, supportive business partners, and a well-established distribution network are all strengths that will sustain our success into the future.

# YOUR FIRST STOP IN MIND FOR ALL YOUR ELECTRICAL, CONTROL, LIGHTING, INSTRUMENTATION AND SAFETY NEEDS.

## OUR NETWORK AND PARTNERS

Building up a strong network of brands and business partners has always been Lim Kim Hai's key to rapid and sustained growth. We have achieved this by carefully nurturing long term relationships that are solidly anchored on trust and reliability built over the years. Through strategic acquisition and alliances, we have been able to effectively expand our reach into the regional market. Using Singapore as a base, Lim Kim Hai has successfully established subsidiaries including LKH Power Distribution, Precicon D&C Pte Ltd and Vynco Industries (NZ) Ltd. These subsidiaries open up promising new markets for us, offering us the critical advantage of local knowledge and networks to powerfully propel us to success.

We have worked to become close partners with some of the world's most trusted brands, enabling us to confidently supply products that are the latest and the best. By being associated with the biggest and most recognised names in the industry, we give ourselves greater power to reinforce our identity, gain market share and increase profitability.

## OUR PRODUCTS AND SERVICES

Our reputation as Singapore's leading distributor of electrical materials is not based only on the quality and reliability of our products and solutions, but also on our services and comprehensive offering that meets virtually every need across a wide customer base. We are one of the few distributors that carry an inventory of more than 20,000 different items at any one time, covering all categories of electrical, control, lighting, instrumentation and industrial safety products:

- Industrial Control Products
- Motor Control & Drives
- Electrical Distribution & Protection Systems
- Enclosures & Wiring Accessories
- Cables & Cabling Systems
- Wiring Devices & Accessories
- Explosion Protected Products
- Workplace Safety Products
- Test & Measurement Instruments
- Energy Management & Power Quality
- Lighting & Fitting Accessories
- MRO Sourcing

"With our wide range of products and solutions, we are not only able to cater to the general market but also provide industry-specific answers to all our customers' needs."



# SOLUTIONS THAT GUARANTEE

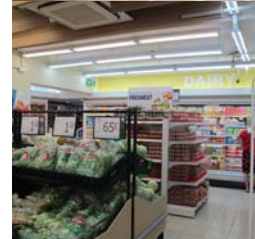
## OUR PRESTIGIOUS PROJECTS

As one of the most recognised names in the industry, we have enjoyed the privilege of working with leaders across various sectors and industries. We are proud to have been selected to supply a diverse range of electrical products and solutions for prestigious projects that include:

- Drydocks World - L210 (FPSO Jackup Rig)
- Goodrich Factory
- HDB LUP
- Ibis Hotel
- KK Hospital
- Marina Bay Sands
- Marina Coastal Expressway
- MRT Circle Line
- NTUC Supermarkets
- Port of Singapore Authority
- Raffles Country Club
- Resorts World @ Sentosa
- Single Buoy Marine - FPSO OKHA
- ST Microelectronics
- Tampines Grande



INNOVATION + TECHNOLOGY  
= PROGRESS





## MARKET DRIVEN, CUSTOMER FOCUSED

**OUR CUSTOMER BASE** With more than half a century in the industry, Lim Kim Hai Electric has built up an extensive and diverse customer base comprising businesses from across virtually all commercial and industrial sectors. With our wide range of products and solutions, we are not only able to cater to the general market but also provide industry-specific answers to all our customers' needs.

- Manufacturing Sector
- Industrial OEMs & Engineering Sector
- Pharmaceutical & BioScience Industry
- Infrastructure Sector
- Statutory Boards and Institutions
- Electronic & Wafer Fabrication Sector
- Oil & Gas Industry
- Marine & Shipyards Industry
- Building & Construction Sector
- Hospitality & Commercial Sector

# WHOLLY OWNED SUBSIDIARIES IN DISTRIBUTION CLUSTER OF TAI SIN ELECTRIC LIMITED

## THE SPECIALIST COMPANIES AND THEIR FUNCTIONS

Distribution Cluster	Electrical Equipment and Accessories	Industrial Control and Sensing	Power Distribution and Data Cabling	Distribution Equipment and Accessories
	 <b>Lim Kim Hai Electric Co (S) Pte Ltd</b> <small>A Tai Sin Electric Company</small>	 <b>Precicon D&amp;C Pte Ltd</b> <small>A Tai Sin Electric Company</small>	 <b>LKH Power Distribution Pte Ltd</b> <small>A Tai Sin Electric Company</small>	 <b>Vynco Industries (N.Z.) Limited</b> <small>Electrical Products</small>
Products	<ul style="list-style-type: none"> <li>Industrial control products</li> <li>Motor control &amp; drives</li> <li>Electrical distribution &amp; protection systems</li> <li>Enclosures &amp; wiring accessories</li> <li>Cables &amp; cabling systems</li> <li>Wiring devices &amp; accessories</li> <li>Explosion protected products</li> <li>Workplace safety products</li> <li>Test &amp; measurement instruments</li> <li>Power quality protection products</li> <li>Lighting &amp; fitting accessories</li> <li>MRO sourcing</li> </ul>	<ul style="list-style-type: none"> <li>PLC control &amp; HMI systems</li> <li>Precision sensing systems</li> <li>Industrial control components</li> <li>Industrial safety systems</li> <li>Industrial wireless systems</li> <li>Motor &amp; motion control systems</li> <li>Enclosures and operator interface products</li> <li>Environmental monitoring &amp; logging systems</li> <li>Electrical distribution &amp; protection products</li> <li>Power quality &amp; protection solutions</li> <li>Energy management systems</li> </ul>	<ul style="list-style-type: none"> <li>LV. busway systems</li> <li>Power, instrumentation &amp; control cables</li> <li>Fire-resistant cables</li> <li>Data structure cabling systems</li> <li>Telecommunication systems</li> <li>Wiring devices &amp; accessories</li> <li>Electrical shielding solutions</li> <li>Electrical installation &amp; maintenance services</li> </ul>	<ul style="list-style-type: none"> <li>Electrical distribution &amp; protection equipment</li> <li>Commercial switchboards</li> <li>Wiring accessories</li> <li>Control &amp; automation products</li> <li>Industrial plugs &amp; sockets</li> <li>Electrical enclosures</li> <li>Turnkey solutions</li> <li>Data and cable management solutions</li> </ul>
Market Coverage	<ul style="list-style-type: none"> <li>Manufacturing sector</li> <li>Oil &amp; Gas Industry</li> <li>Marine &amp; Shipyards</li> <li>Building &amp; construction sector</li> <li>Hospitality &amp; commercial sector</li> <li>Industrial OEMs &amp; engineering sector</li> <li>Pharmaceutical &amp; bioscience industry</li> <li>Infrastructure</li> <li>Statutory boards &amp; institutions</li> </ul>	<ul style="list-style-type: none"> <li>General manufacturing</li> <li>Precision engineering</li> <li>Electronics sector</li> <li>Food &amp; Beverage</li> <li>Pharmaceutical</li> <li>Educational</li> <li>Research institutes</li> <li>Infrastructure</li> <li>Clean Tech</li> <li>Marine &amp; Shipyards</li> <li>Hospitality &amp; Entertainment</li> <li>System Integrators</li> </ul>	<ul style="list-style-type: none"> <li>Building developers &amp; owners</li> <li>Consultants &amp; architects</li> <li>Electrical contractors</li> <li>Systems integrators</li> <li>Data installers</li> <li>Facility management providers</li> <li>Education institutions</li> <li>Infrastructure - hotels &amp; hospitals</li> </ul>	<ul style="list-style-type: none"> <li>Electrical wholesalers</li> <li>Electrical contractors</li> <li>Industrial switchboard builders</li> <li>Consultants &amp; architects</li> <li>Manufacturing processes</li> <li>Telecommunications &amp; data companies</li> <li>OEMs</li> <li>System integrators</li> </ul>
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## About Tai Sin

Listed on the Singapore Stock Exchange, Tai Sin group of companies is a leading electrical solutions provider engaged in manufacturing, distribution and technical services to support customers in the industrial, infrastructure, commercial and residential sectors across the region. Its regional network includes subsidiaries and offices located in Singapore, Malaysia, Brunei, Vietnam and New Zealand.



**Tai Sin®**

The Electric Solutions Specialist For Asia Since 1958

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